



5789 Coopers Ave. Mississauga ON L4Z 3S6
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Job Title: Sales Manager for Edmonton office

Working under the supervision of the Regional Sales Manager and in collaboration with the Technical Services department and others such as service and operations, the primary objective of this position is to manage a sales team within the Alberta and Saskatchewan market area.

About Wainbee:

Wainbee Limited is a leading solutions provider in engineered systems, products and services for motion & control, industrial filtration and automation solutions. We are fully committed to providing quality products and services in a way that exceeds our customers' expectations and ensures we are their trusted partner for automation products and advice. As one of Canada's largest manufacturing agents, Wainbee Limited has 16 offices and over 250 employees from coast to coast.

Responsibilities. Achieve growth and hit sales targets by successfully managing the sales team. Implement company strategic business plan that expands company's customer base and ensure it's strong presence. Own recruiting, objectives setting, coaching and performance monitoring of sales representatives.

Qualifications: College certificate/Diploma or University Degree (technical options preferred) 5 years Outside Sales experience Two, one-week Professional Sales Selling courses 5 weeks or equivalent of factory training.

Location: Edmonton

Job Posting Date: January 16th, 2018

Submit resume: careers@wainbee.com

While we thank all applicants, only those being considered for an interview will be contacted.

Wainbee is a national, employee-owned and managed Canadian company providing competitive and comprehensive remuneration and benefits packages including dental, medical, profit sharing, and pension plans. The total experience of working at Wainbee - benefits, culture and opportunity for growth - is what makes us a truly unique company. A company where you can thrive and be successful.